



# The Talon Group

ESCROW AND TITLE SERVICES



## Condense your Move

and Make Some *Cash* on the Side

Having a Garage Sale prior to your move can help in two big ways:



- ❑ Depending on how well you fit the description of a pack rat, you could potentially *earn a nice chunk of change*.
- ❑ A methodical look at all of the things that you've collected over the years, followed by saying goodbye to your favorite old T-shirts means *fewer items to move*.

- ❑ **Hold your sale on the weekend and when the weather is mild.**

If you have the time, make it a two-day extravaganza and make sure to have a friend or family member on hand to help.

- ❑ **Remember The Golden Rule of garage sales: "Anything goes."** If you have doubts about the value of one of your items, put it out anyway. You never know when a complete stranger may want to buy your used flip-flops.
- ❑ **Think about where you're moving and what items might be obsolete there.** A snow-blower in Miami? And don't forget that some items might cost more to move than to replace--firewood, for example.
- ❑ **Price items realistically.** Put yourself in the buyer's shoes: How much would you be willing to pay for clothing that went out of style 10 years ago?
- ❑ **Check your ego at the door.** There's a good chance that some of your most treasured items will be purchased for a costume or Halloween party.
- ❑ **Keep the set up simple and organized.** Arrange your treasures so that there is room to comfortably walk around. Try to have an electrical outlet available to test appliances.
- ❑ **Secure all cash that you receive in a safe place.** Keep out only enough money to make change and put the rest in the house. Don't accept checks unless you're well acquainted with the buyer.
- ❑ **Place a classified ad in local papers, featuring your best or most unusual items.** It's also good to take advantage of any free advertising in your community i.e. supermarket bulletin boards, church, school or local Internet community. Put up signs a day or two before your sale.
- ❑ **Post-sale leftovers?** Show some kindness and donate them to charitable organizations. Some will send a truck to your home to pick up the goods (be sure to get a receipt, as your donation may be tax-deductible).

## MORE TIPS

